

Fairer Trading

Discussion Cards



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Fairer Trading Discussion Cards



The sugar trader in Malawi sells the sugar to a company in the UK for more than he bought it for from the farmer. The company in the UK who bought it, sells it in the supermarket for a lot more money again. None of this money is paid to the farmer.

**Is this fair trading?
What could be done to make it fairer?**

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This resource is fully in line with the Learning Outcomes and Core Themes outlined in the PSHE Association [Programme of Study](#).

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The company who is selling the sugar in the UK is making lots of profit and getting richer. The sugar farmer in Malawi, is not making enough money to run his farm properly and safely and is getting poorer.

**Is this fair trading?
What could be done to make it fairer?**

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A family in the UK want to make a difference to the people in other countries who help provide the food in the supermarkets. They make sure they buy produce which has been traded fairly.

**Are they helping make the world a fairer place?
How?**

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A company who buys and sells the sugar from the sugar mill in Malawi carries out checks to make sure the farmer is getting paid a fair price for his sugar.

**Is this fair trading?
Why?**



A sugar mill owner in Malawi talks to the farmer about what price he needs for his sugar so that he could run a farm which made money. The sugar mill owner then commits to paying that price.

**Is this fair trading?
Why?**

This resource is fully in line with the Learning Outcomes and Core Themes outlined in the PSHE Association [Programme of Study](#).



A company who buys and sells sugar from a sugar mill in Malawi uses some of its profits to help pay for equipment and training for the sugar farmer.

**Is this fair trading?
What benefits will it have?**



A sugar farmer in Malawi tells the sugar mill and sugar trader that she needs more money for the sugar cane she is growing, as she is not making enough money to feed her family. They say they won't change the price and that if she complains again they will stop using her sugar cane.

**Is this fair trading?
What could be done to make it fairer?**